

Leveraging deep energy domain expertise to help our customers reap the benefits of today's process automation



UiPath Official Training Partner

UiPath™ Partner
GOLD



Machina Automation

Digital Workforce Enablers for the Energy Industry

Machina Automation provides a full lifecycle of advisory, implementation, training and support services to help your organization take advantage of the latest advances in process automation technologies. We help you plan and execute your implementation from process identification to on-going maintenance and support. Our approach is to utilize proven methods and tools, provide teams with deep domain experience, and foster a continuous learning environment.

Our goal is to drive predictable and successful outcomes for our customers.

Training

Machina Automation accelerates your RPA journey, allowing you to expedite the benefits of RPA. We provide a full slate of training offerings from awareness workshops to full technical development and business analysis classes. Each of our classes is designed to enable your RPA team members to be project-prepared as quickly as possible.



Machina is pleased to offer the following training courses to expedite your organization's ability to realize value from your RPA initiatives. As a UiPath Official Training Partner, we leverage our powerful consulting and implementation expertise to deliver world-class UiPath training and mentoring to client organizations.

For training dates, please contact us at training@MachinaRPA.com.

<u>Course</u>	<u>Duration</u>	<u>Price per Person¹</u>	<u>Class Price²</u>
<i>RPA Awareness</i>			
RPA Fundamentals Workshop ³	½ day	N/A ³	\$4,000
<i>RPA Development</i>			
Facilitated UiPath Citizen Developer	3 days	\$1,200 per participant	\$9,600
Facilitated UiPath RPA Developer Foundation	5-6 days	\$2,000 per participant	\$16,000
Facilitated UiPath RPA Developer Advanced	5 days	\$2,000 per participant	\$16,000
<i>RPA Business Analysis</i>			
RPA Process Selection Workshop ³	1 day	N/A ³	\$4,000
Facilitated UiPath RPA Business Analysis Foundation	1 day	\$400 per participant	\$4,000
<i>Customized Training Available Upon Request</i>	Training@MachinaRPA.com		
<i>Customized Mentoring Available Upon Request</i>			

1 – Price per person covers an individual's participation in a public training course.
 2 - Class price covers a privately held class for your organization. Maximum class size is generally 8-10 participants. Additional details below.
 3 – Per person prices do not apply to workshops





RPA Fundamentals Workshop

This is an interactive session for executives and managers designed to cover the fundamentals of RPA. It is a two-part course.

The first part covers RPA basics including RPA definitions & example cases, the capabilities and limitations of the RPA tools, common business goals & expectations from an RPA program, the basics of process selection, understanding the role of the CoE and the RPA champion in your RPA program, and understanding the other high-value outcomes from RPA such as quality, scalability, captured institutional knowledge, strategic initiative support, and capturing the value from the digital output of automation.

The second portion of the course is a facilitated interactive workshop that is designed to help your organization consider areas where RPA may add the most value.

Training Type	Instructor-led
Location	Remote
Duration	½ day
Prerequisites	None
Audience	Executives, managers, operational stakeholders
Price	\$4,000 USD per workshop
Certification	There is no examination/certification associated with this module.

Facilitated UiPath RPA Citizen Developer



The Machina-Facilitated UiPath RPA Citizen Developer course is an augmented version of the online UiPath course. A highly-qualified and experienced Machina instructor leads this training and provides additional content to facilitate the learning experience. The expanded training content and the addition of a live instructor significantly enhance the value and effectiveness of this training.

This course is designed for those who are more business-focused who want to augment their daily tasks with automation. It covers essential skills required to develop automations in the UiPath StudioX development environment.

Training Type	Instructor-led
Location	Remote
Duration	3 days
Prerequisites	None
Audience	New UiPath RPA Citizen-Developers
Attendees	Maximum 10 people
Price	\$1,200 USD per participant (\$9,600 for private class)
Certification	There is no examination/certification associated with this module.





Facilitated UiPath RPA Developer Foundation



The Machina-Facilitated UiPath RPA Developer Foundation course is an augmented version of the online UiPath RPA Developer Foundation course that includes live instructor-led training and additional content. The expanded training content and the addition of a live instructor significantly enhance the value and effectiveness of this training.

This course is designed for developers who want to expand their capabilities with RPA development on the UiPath platform. It covers essential skills required to develop in the UiPath Studio development environment, utilizing the UiPath Robotic Enterprise Framework, and the UiPath Orchestrator deployment platform. Completion of this course is a pre-requisite for the UiPath RPA Developer Advanced course.

Training Type	Instructor-led
Location	Remote
Duration	5 days
Prerequisites	None
Audience	New UiPath RPA developers
Attendees	Maximum 10 people
Price	\$2,000 USD per participant (\$16,000 for private class)
Certification	UiPath Diploma

Facilitated UiPath RPA Developer Advanced



The Machina-Facilitated UiPath RPA Developer Advanced course is an augmented version of the online UiPath course that includes live instructor-led training and additional content. The expanded training content and the addition of a live instructor significantly enhance the value and effectiveness of this training.

This course continues to build on the skills acquired in the Foundation course. It covers advanced RPA development concepts, and reinforces use of the UiPath Robotic Enterprise Framework and deploying workflows to UiPath Orchestrator.

Training Type	Instructor-led
Location	Remote
Duration	5 days
Prerequisites	UiPath Level 1 – Foundation Training
Audience	Experienced UiPath RPA developers
Attendees	Maximum 10 people
Price	\$2,000 USD per participant (\$16,000 for private class)
Certification	UiPath Diploma





RPA Process Selection Workshop

A detailed course around process selection. Topics include the Machinability Factor, priorities and weighting, strategies for gathering the information needed for selection, understanding and identifying common stumbling points that affect many RPA projects, modifying as-is business processes to make them more “RPA-friendly”, prioritizing difficulty vs. value to build your initial RPA roadmap, and managing the RPA project pipeline.

Training Type	Instructor-led
Location	Remote
Duration	1 day
Prerequisites	None
Audience	Business Analysts and Operational Stakeholders
Attendees	Maximum 10 people
Price	\$4,000 USD per workshop
Certification	There is no examination/certification associated with this module

Facilitated UiPath RPA Business Analysis Foundation



The Machina-Facilitated UiPath RPA Business Analysis Foundation course is an augmented version of the online UiPath course that includes live instructor-led training and additional content. The expanded training content and the addition of a live instructor significantly enhance the value and effectiveness of this training.

This one-day course is designed to equip analysts with the skills to participate in their first Robotic Automation Project. Topics include the fundamentals of RPA, introduction to the UiPath Enterprise Platform, introduction to the RPA Business Analyst Role, the basics of RPA process selection, building knowledge in the capabilities of RPA tools, a walkthrough of the automation lifecycle, and Machina's Process Automation Methodology. This course builds the basic skills and knowledge needed for defining requirements, testing, and implementation deliverables that an analyst is responsible for creating.

Training Type	Instructor-led
Location	Remote
Duration	1 day
Prerequisites	None
Audience	Business Analysts and Operational Stakeholders
Attendees	Maximum 10 people
Price	\$400 USD per participant (\$4,000 for private class)
Certification	There is no examination/certification associated with this module

Custom Training and Mentoring

If you have specific needs that do not fit within one of our standard course offerings, we can customize a course to meet your needs.

If you would rather have one of our certified experienced RPA Developers, Solution Architects, Infrastructure Experts, or Business Analysts work directly with your organization to mentor and guide you along your RPA path, we can do that too.

It only takes an Email message to Training@MachinaRPA.com to get started!



What Machina can do for you

Machina Automation provides a full lifecycle of advisory, implementation, training and support services to help your organization take advantage of the latest advances in process automation technologies.

Advise

Machina's Advise services will walk you through the process of initiating your transformation project. From vendor selection and process identification to ROI analysis, proof of value, and business case development, our approach will cover you every step of the way.

Implement

Machina provides the domain, process design, and technical skills necessary to support the successful execution of your digital workforce transformation. In addition to strong RPA skills, our professionals also possess the deep understanding of the industry processes critical to project success. Key activities in the Automate phase include Business Process Modeling, Robot Design & Build, Test, and Deploy. Upon completion of the Implement phase, you will be live with robotic process automation and well down the path of transformation within your organization.

Operate

Once you have taken RPA live within your organization, Machina can provide you with the support you need to successfully manage your digital workforce. We will help you build and maintain an environment that will allow you to continue to grow in your transformation journey. Key activities in the Operate phase include Support, Maintenance, Continuous Improvement, and RPA as a Service (RPAaaS). The goals of our Operate phase are to help you sustain what you have achieved and to build an environment that will foster continuous improvement as you move forward.

Advise



Implement



Operate



Train



Optimize



Train

Machina Automation accelerates your RPA journey allowing you to expedite the benefits of RPA. From education of your team to process selection and full proof of concept, we can get you started quickly. We provide a full slate of training offerings from awareness workshops to full technical development and business analysis classes. Each of our classes is designed to enable your RPA team members to be project-prepared as quickly as possible. Additionally, Machina Automation is a UiPath Official Training Partner ready to assist you in developing your UiPath technical and business analysis RPA skills.

Optimize

Machina's Optimize services will help you to get the most out of all phases of your digital workforce transformation. From management of all aspects of your program to building strong cooperation with your stakeholders and effective change management throughout, our Optimize activities will help to ensure you have all your bases covered. Key activities include Governance, Project & Program Management, Center of Excellence, and Change Management. With Machina's Optimize phase, we will help you to safeguard your program from start to finish, working with you to make sure that no details are missed and results across the board are optimized and sustainable.



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